

dōTERRA™ | EUROPE REGISTRAČNÉ BALÍČKY



FAMILY ESSENTIALS A GUĽÔČKY KIT

5 ML FĽAŠTIČKY:

- Lavender
- Lemon
- Peppermint
- Melaleuca
- Oregano
- Frankincense
- Deep Blue™
- dōTERRA Air™
- ZenGest™
- dōTERRA On Guard™

OSTATNÉ PRODUKTY:

- Peppermint Guľôčky
- dōTERRA On Guard™ Guľôčky
- dōTERRA Essentials Brožúra

138 € | 115 PV



AROMATOUCH™ DIFFUSED KIT

5 ML FĽAŠTIČKY:

- Balance™
- Lavender
- Melaleuca
- dōTERRA On Guard™
- AromaTouch
- Deep Blue™
- Wild Orange
- Peppermint

OSTATNÉ PRODUKTY:

- Frakcionovaný kokosový olej (115 ml)
- Petal Difúzer
- dōTERRA Essentials Brožúra

178 € | 110 PV



ESSENTIAL AROMATICS™ DIFFUSED KIT

5 ML FĽAŠTIČKY:

- dōTERRA Motivate™
- dōTERRA Cheer™
- dōTERRA Passion™
- dōTERRA Forgive™
- dōTERRA Console™
- dōTERRA Peace™

OSTATNÉ PRODUKTY:

- Lumo Difúzer
- dōTERRA Essentials Brožúra

232 € | 160 PV



HOME ESSENTIALS KIT

ESENCIÁLNE OLEJE: *(každý s objemom 15 ml)*

- Frankincense
- Lavender
- Lemon
- Melaleuca
- Oregano
- Peppermint

ZMESI ESENCIÁLNYCH OLEJOV: *(pokiaľ nie je uvedené inak, každá s objemom 15 ml)*

- dōTERRA Air™
- Deep Blue™ (5 ml)
- ZenGest™
- dōTERRA On Guard™

OSTATNÉ PRODUKTY:

- Petal Difúzer
- dōTERRA Essentials Brožúra

270 € | 224.50 PV



CLEANSE & RESTORE KIT

- dōTERRA Lifelong Vitality Pack™ (k dispozícii vo vegánskej verzii)
- PB Assist+™
- GX Assist™
- Zendocrine™ Gélové kapsule
- ZenGest TerraZyme™
- Lemon (15 ml)
- Zendocrine™ Komplex
- DDR Prime™ Gélové kapsule
- dōTERRA Essentials Brožúra

297 € | 192.50 PV



Ak dosiahnete kredit za výrobky vo výške **+100** bodov, môžete získať odmenu na nákup v hodnote 15 %

NATURAL SOLUTIONS KIT

TToto je registračný balíček Fast Track . Viac informácií nájdete na konci tohto letáka.

ESENCIÁLNE OLEJE: *(každý s objemom 15 ml)*

- Frankincense
- Lavender
- Lemon
- Melaleuca
- Peppermint
- Wild Orange

ZMESI ESENCIÁLNYCH OLEJOV: *(každý s objemom 15 ml)*

- AromaTouch™
- dōTERRA Balance™
- dōTERRA Air™
- ZenGest™
- dōTERRA On Guard™
- PastTense™
- dōTERRA Serenity™

KOLEKCIA dōTERRA ON GUARD™:

- Guľôčky
- Zubná pasta
- Hand Wash w/2 Dispensers
- On Guard+ Gélové kapsule

OSTATNÉ PRODUKTY:

- dōTERRA Lifelong Vitality Pack™ (k dispozícii vo vegánskej verzii)
- ZenGest TerraZyme™
- Deep Blue™ Mlieko na úľavu
- Frakcionovaný kokosový olej (115ml)
- Lumo Difúzer
- Drevený box s gravírovaným logom
- dōTERRA Air™ Tyčinka na zlepšenie dýchania
- Correct-X™
- PB Assist+™
- dōTERRA Salon Essentials™ Ochranný šampón
- dōTERRA Salon Essentials™ Uhladzujúci kondicionér
- dōTERRA Essentials Brožúra

682 € | 447 PV

Ak dosiahnete kredit za výrobky vo výške
+200
bodov, môžete získať odmenu na nákup v hodnote 20 %



CPTG™

ESSENTIAL OIL COLLECTION KIT

TToto je registračný balíček Fast Track . Viac informácií nájdete na konci tohto letáka.

ESENCIÁLNE OLEJE: *(pokiaľ nie je uvedené inak, každá s objemom 15 ml)*

- Arborvitae (5 ml)
- Basil
- Bergamot
- Black Pepper (5 ml)
- Blue Tansy (5 ml)
- Cardamom (5 ml)
- Cassia
- Cedarwood
- Cilantro
- Cinnamon Bark (5 ml)
- Clary Sage
- Clove
- Copaiba
- Coriander
- Cypress
- Eucalyptus
- Fennel
- Frakcionovaný kokosový olej (115 ml)
- Frankincense
- Geranium
- Ginger
- Grapefruit
- Helichrysum (5 ml)
- dōTERRA Jasmine Touch (10 ml)
- Juniper Berry (5 ml)
- Lavender
- Lemon
- Lemongrass
- Lime
- Marjoram
- Melaleuca
- Melissa (5 ml)
- Myrrh
- dōTERRA Neroli Touch (10 ml)
- Oregano
- Patchouli
- Peppermint
- Petitgrain
- Roman Chamomile (5 ml)
- dōTERRA Rose Touch (10 ml)
- Rosemary
- Sandalwood (Hawaiian) (5 ml)
- Siberian Fir
- Spearmint
- Spikenard (5 ml)
- Tangerine
- Thyme
- Vetiver
- Wild Orange
- Wintergreen
- Ylang Ylang

ZMESI ESENCIÁLNYCH OLEJOV:

(pokiaľ nie je uvedené inak, každá s objemom 15 ml)

- dōTERRA Air™
- AromaTouch™
- dōTERRA Balance™
- dōTERRA Cheer™
- Citrus Bliss™
- ClaryCalm™ (10 ml)
- dōTERRA Console™
- Deep Blue™ (5 ml)
- Elevation
- dōTERRA Forgive™
- HD Clear™ (10 ml)
- InTune™ (10 ml)
- dōTERRA Motivate™
- dōTERRA On Guard™
- dōTERRA Passion™
- PastTense™ (10 ml)
- dōTERRA Peace™
- Purify
- Salubelle (10 ml)
- dōTERRA Serenity™
- Smart & Sassy™
- TerraShield™
- Whisper™ (5 ml)
- Zendocrine™
- ZenGest™

OBCHODNÉ NÁSTROJE:

- Pevný kufor na oleje
- Lumo Difúzer
- dōTERRA Essentials Brožúra

2089 € | 1452.50 PV

Ak dosiahnete kredit za výrobky vo výške

+400

bodov, môžete získať odmenu na nákup v hodnote 25 %



BUSINESS LEADER KIT

TToto je registračný balíček Fast Track . Viac informácií nájdete na konci tohto letáka.



ESSENTIAL OIL COLLECTION KIT:

+

KOLEKCIA dōTERRA ON GUARD™:

- Guľôčky
- Čistiaci koncentrát
- Ochranné cukríky na cmúľanie
- Prací prostriedok
- Foaming Penivé mydlo na ruky s dávkovačom 2 ks
- Zubná pasta
- dōTERRA On Guard™+ Gélové kapsule

WELLNESS:

- dōTERRA Lifelong Vitality Pack™ (k dispozícii vo vegánskej verzii)
- DDR Prime™ Gélové kapsule
- Deep Blue ™ komplex polyfenolov
- DigestTab™
- Mito2Max™
- ZenGest™ Gélové kapsule
- PB Assist+™
- GX Assist™
- ZenGest TerraZyme™
- Zendocrine™ Komplex
- TriEase™ Gélové kapsule
- dōTERRA Air™ Tyčinka na zlepšenie dýchania
- dōTERRA Air™ Cukríky na dýchanie
- dōTERRA Serenity™ ukľudňujúca zmes, gélové kapsule

dōTERRA SALON ESSENTIALS™:

- Ochranný šampón
- Uhladzujúci kondicionér
- Sérum od korienkov po končeky

dōTERRA SPA:

- Hydratačné mydlo na kúpanie
- Balzam na pery - tropický
- Balzam na pery - bylinkový
- Balzam na pery - originál
- Mlieko na ruky a telo
- Výživné telové maslo
- Citrus Bliss mlieko na ruky
- Detoxikačná bahenná maska

OSOBNÁ STAROSTLIVOSŤ:

- Correct-X™
- Verâge™ Balík starostlivosti o pleť
- Deep Blue™ Mlieko na úľavu
- Peppermint Guľôčky

PRÍSLUŠENSTVO:

- 2,3 ml fľaštičky (8 ks)
- Pevný kufor na oleje
- dōTERRA Essentials Brožúra

2767 € | 1855.50 PV

* Keď sa zaregistrujete s týmto balíčkom a nasledujúci mesiac dostanete vernostnú odmenu aspoň v hodnote 100 PV, získate **100 BODOV ZA PRODUKTY** plus svoj LRP % začnete na úrovni 15%.
Ak ste sa zaregistrovali v priebehu posledných 30 dní a chceli by ste povýšiť svoju pozíciu pre tento balíček, viac informácií vám poskytnú služby zákazníkom.

Všetky ceny sú správne v čase publikovania (06/2019).Všetky ceny vrátane DPH.

dōTERRA (Europe) Ltd. Altius House, 1 North Fourth Street, Milton Keynes, MK9 1DG, UK | doterra.com

dōTERRA™

WHOLESALE CUSTOMER SIGNUP - EU (EUROS)

STEP 1 Choose an Enrolment Option

- ☐ **Family Essential & Beadlets Kit**
  - 138 €* 115 PV
- ☐ **Home Essentials Kit**
  - 270 €* 224,50 PV
- ☐ **Cleanse & Restore Kit**
  - 297 €* 192,50 PV
- ☐ **AromaTouch Diffused Kit**
  - 178 €* 110 PV Essential
- ☐ **Aromatics Diffused Kit**
  - 232 €* 160 PV

USE THE FAST TRACK PLANS TO START AT A HIGHER PERCENTAGE

- ☐ **Natural Solutions Kit**
  - Cost 682 €*
  - 447 PV
- ☐ **Essential Oil Collection Kit**
  - Cost 2089 €*
  - 1452,50 PV
- ☐ **Business Leader Kit**
  - Cost 2767 €*
  - 1855,50 PV

☐ **dōTERRA Introductory Packet**
- 20 €*

Qty	Other Products

* Prices include VAT.

† Points will be redeemable 60 days following enrolment if qualifications are met.

Start at 10%	Start at 15% and Receive 100 Product Points†	Start at 20% and Receive 200 Product Points†	Start at 25% and Receive 400 Product Points†	30%
25% Wholesale Discount →				+25%
Total Savings and Product Credits →				=55%

STEP 2 Monthly Loyalty Rewards Program (optional)

For Personal Consumption (not for resale)

Favourite LRP Selections:

- ☐ **Athlete Care Kit:** 163,25 € 162,50 PV
- ☐ **Calm & Harmony Kit:** 154,25 € 151,50 PV
- ☐ **Changing Seasons Kit:** 148,75 € 140 PV
- ☐ **Daily Habits Kit:** 222,00 € 166,50 PV

See www.doterraeveryday.eu/marketing-materials/ for kit details.

Qty	Product	
	TOTAL	

Product Points: As a Loyalty Rewards participant, you can earn up to 30% of your purchase back in points that can be redeemed for free product.

Product of the Month Club: Set your LRP order on or before the 15th for 125 PV or higher and receive the free Product of the Month.

Date to ship LRP order: (1–13, 16–28) _____

☐ Ship to address below

(Note: Your first Loyalty Rewards shipment will begin the month following your enrolment)

STEP 3 Personal Information

Applicant Name

Co-Applicant Name (if applicable) | National Insurance No. or Tax ID No. (optional)

Email Address

Billing Address

Province, Country, Postal Code

Enrolling Sponsor | Phone No. or Wellness Advocate No.

Shipping Address ☐ Same as Billing Address

Province, Country, Postal Code

Primary Phone

Mobile Phone

Date of Birth | Co-Applicant Date of Birth

Placement Sponsor (if different) | Phone No. or Wellness Advocate No.

STEP 4 Acknowledge Terms on Back by Signing

I want to be a Wholesale Customer of dōTERRA Enterprises sarl. Please charge my payment method for the items and programs requested above. I have read and agree to the terms and conditions found on the back of this Wholesale Customer Signup. I agree that I do not currently have an interest in any dōTERRA account. **(This form can also be found at www.doterraeveryday.eu/marketing-materials/.)**

Applicant Signature | Co-Applicant Signature | Date

Credit card information must be submitted through online enrolment at www.mydoterra.com. Credit card information submitted will be stored through dōTERRA. Upon the approval of the order, credit card information should be removed and shredded from this form.

Credit Card No | Verification Code

Name as it appears on CC

Expiration Date

Billing Postal Code

Would you like this card to remain on file with dōTERRA for future standard or LRP purchases?

☐ Yes ☐ No

≪ Sign the Back

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dōTERRA™ WHOLESALE CUSTOMER SIGNUP AGREEMENT - Terms and Conditions

1. **Membership:** A Wholesale Customer Membership ("Membership") with dōTERRA Enterprises Sarl, of Luxembourg allows you (the "Member"), to purchase dōTERRA products for personal use at dōTERRA wholesale prices from dōTERRA (Europe) Ltd., a subsidiary of dōTERRA Enterprises. References to dōTERRA in connection with your membership means dōTERRA Enterprises Sarl and references to dōTERRA in connection with your product purchases means dōTERRA (Europe) Limited. dōTERRA reserves the right to refuse Membership to any applicant. To become a Member you must be over 18 years old.

2. **Membership Fee and Renewal.** A Membership fee of 20,00 € is for one 12-month period from the date of enrollment of the Member. Upon the expiration of the 12-month period, a 15,00 € renewal fee for an additional 12-month period will be due at the time of the first order following the expiration of a 12-month period. Memberships renewed after the expiration date will be extended for 12 months from the renewal date. Membership can be terminated by either the Member or doTERRA at any time.

3. **Product Sale Terms.**
   a. The submission of an order for dōTERRA products by a Member and its acceptance by dōTERRA constitutes a contract of sale between the Member and dōTERRA which includes an obligation on the Member to pay for the products ordered.
   b. dōTERRA will endeavour to deliver the products ordered within its stated target delivery dates which are all less than 30 days from order, but all orders are subject to availability and dōTERRA reserves the right to cancel orders for any products which cease to be available for any reason. dōTERRA has the right to cancel an order before the products are delivered for any reason including due to an event outside its control, or due to unavailability of stock, limits on its resources which it could not reasonably plan for, or because it has identified an error in the price or description of the product. If this occurs dōTERRA will notify the Member and refund the payments made for the products.
   c. It is dōTERRA's responsibility to supply goods which meet a Member's consumer rights. If a Member has any concerns that dōTERRA has not met its legal obligations please contact us. Product descriptions are set out in dōTERRA's catalogue which is also available on dōTERRA's website. The product images in the catalogue and on the website are for illustrative purposes only: the shape, colour and size of products delivered may vary from the examples shown and such variations do not constitute a product defect.

4. **Cancellation Rights.**
   a. A Member may cancel a product order at any time before delivery. A Member will also have an opportunity to examine the products ordered after delivery and if the Member is not satisfied with the products for any reason then the Member may give notice to dōTERRA within 14 days of the delivery of the products that the Member wishes to cancel the order then, provided that the Member returns the products to dōTERRA at the address stated on the sales receipt within 14 days from the date of the cancellation notice, dōTERRA will provide a refund to the Member. The refund will include the cost of delivering the product to the Member (except for any supplementary delivery costs if the Member chose a delivery method which is more expensive than dōTERRA's standard delivery). The Member will not incur any charges for that refund and the same means of payment will be used as the Member used for payment.
   b. The Member can use the notice of cancellation provided on the sales receipt or can give notice in some other way as long as dōTERRA receives a clear statement of the decision to cancel.
   c. If the Member rejects the products for any reason other than damage to or a defect in the products, the member must pay the cost of returning the products to dōTERRA and the Member will be responsible for their safe return. If the Member does not return the products to dōTERRA, dōTERRA will be entitled to deduct the cost of recovering the products from the amount to be refunded. If the Member rejects the products because they are damaged or faulty, dōTERRA will cover the cost of the return of the products to dōTERRA.
   d. If the products are returned by the Member for any reason other than damage to or a defect in the products and the products have suffered any reduction in their value as a result of handling beyond what is necessary to establish the nature, characteristics and functioning of the products then the Member will be charged for that diminution in value and that charge will be deducted from the amount of the refund.

5. **Return Policy.** This Returns Policy extends the Member's rights beyond the statutory cancellation rights set out in section 4. dōTERRA's returns policy set out in this section 5 does not affect a Member's statutory rights.
   a. **Return of Products Within 30 Days.** dōTERRA will refund one hundred percent (100%) of the purchase prices (plus applicable tax if prepaid) of Currently Marketable products purchased from the Company that are returned within thirty (30) days of purchase, less shipping costs. dōTERRA will provide a product credit of one hundred percent (100%) of the purchase price (plus applicable tax if prepaid) or a refund of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on products purchased from the Company not Currently Marketable that are returned by a Member within (30) days of purchase, less shipping costs.
   b. **Return of Product Within 31 to 90 Days.** From thirty-one (31) days and up to ninety (90) days from the date of purchase, dōTERRA will provide a Product Credit of one hundred percent (100%) or a refund of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on Currently Marketable products purchased from the Company that are returned by a Member, less shipping costs.
   c. **Returns From 91 days to One Year After Purchase.** After 91 days and up to twelve (12) months from the date of purchase, dōTERRA will provide a Product Credit of ninety (90%) or a refund of (90%) of the purchase price (plus applicable tax if prepaid) on Currently Marketable products purchased from the Company that are returned, less shipping costs (excludes limited time offers and expired items).
   d. **Currently Marketable.** Products shall be deemed Currently Marketable if each of the following elements is satisfied: 1) product is purchased from doTERRA; 2) they are unopened and unused; 3) packaging and labeling have not been altered or damaged; 4) the product and packaging are in a condition such that it is a commercially reasonable practice within the trade to sell the merchandise at full price; 5) the product expiration date has not elapsed; and 6) the product contains current dōTERRA labeling. Products shall not be considered Currently Marketable if the Company discloses prior to purchase that the products are seasonal, discontinued, limited time offers, or special promotion products not subject to the Return Policy.

6. **Loyalty Rewards Program.** While a Member has no requirement to purchase products, a Member can ensure that the Member will receive monthly deliveries of dōTERRA products by enrolling in the Loyalty Rewards Program (LRP) after the first month of enrollment. LRP eliminates the inconvenience of placing monthly orders manually. If the Member's LRP Order is at least 50 Personal Volume (PV) points every calendar month, the Member is eligible to receive Product Credits each month. PV is the point value of products purchased by a Member in one calendar month. Not all products will generate PV points and PV does not include purchases of product with Product Credit. The PV of a product is clearly delineated on the Product Order Form. Product Credits are non-cash redeemable points that can be used to purchase dōTERRA designated products. Product Credits are granted as part of the LRP and in the discretion of the Company. After Member has been an LRP participant for 60 days, Member can redeem Product Credits to purchase full PV products. LRP Product Credits can be redeemed for 12 months from the date of issue, after which they expire. The credits can be redeemed for a 2,00 € fee by calling or emailing the applicable contact information provided below. Products purchased with LRP credits are not for resale. Redemption orders have no PV and cannot be combined with other product orders. Product Credits have no cash redemption value and are not transferrable. All Product Credits will be cancelled if participation in the LRP program is cancelled. A Member's primary LRP order may only be cancelled by contacting dōTERRA. Any subsequent LRP order can be cancelled online.

7. **Resale of Products.** Member agrees that they will not sell dōTERRA products purchased through the Membership. As a Wholesale Customer a Member does not have any rights to participate in dōTERRA's tradiing scheme; a Member may not market dōTERRA's business opportunity or attempt to recruit others; and a Member may not earn any commissions or bonuses under dōTERRA's compensation plan. The Loyalty Rewards Program does not form part of dōTERRA's compensation plan.

8. **Limitation of Liability.** dōTERRA, its members, managers, directors, officers, shareholders, employees, assigns, and agents (collectively referred as "affiliates"), shall not be liable for special, indirect, incidental, consequential, punitive, or exemplary damages. If dōTERRA is found to be in breach of the terms and conditions, the maximum amount of damages Member may claim shall be limited to the amount of dōTERRA products that Member personally purchased from dōTERRA and have remaining on hand. The foregoing limitations do not apply to any liabilities which may not be excluded or limited under English law.

9. **Dispute Resolution.** Should any dispute arising from a Membership not be resolved directly between the parties there are a number of government approved and EU listed certified alternative dispute resolution service providers, including ProMediate (UK) Limited (www.promediate.co.uk) and others which can be accessed here http://ec.europa. eu/odr, but dōTERRA is not obliged to and does not agree to have its Members' complaints handled by these providers. In the event of any dispute, claim, question, or disagreement, which arises from or relates to the Contract the parties shall use their best efforts to settle the dispute, claim, question, or disagreement. To this effect, they shall consult and negotiate with each other in good faith and attempt to reach a just and equitable solution satisfactory to both parties. If they do not reach such solution within a period of 60 days, then each party shall submit to the exclusive jurisdiction of the English Courts.

10. **Governing Law.** The governing law of the contract shall be the substantive law of England.

11. **Electronic Communication.** I authorise dōTERRA and its affiliates to communicate with me through electronic mail or fax at the email address or fax number provided in this Wholesale Customer Agreement.

12. **Survival.** Sections 6, 7, 8, 9, and 10 of these terms and conditions, shall survive the termination of the Membership.

13. **Data Protection.** By creating a Membership with dōTERRA, Member understands that dōTERRA will process the personal data contained in this application/agreement or supplied by Member in connection with Member's Membership at any time in the future, as described in dōTERRA's Privacy Policy, included below, which sets forth how dōTERRA processes personal data, including the types of data collected, the purposes for which these data are processed, the parties with whom the data may be shared and Member's rights with respect to the processing of the data.

14. **Amendment.** Member agrees that these terms and conditions may be amended at any time at the sole discretion of dōTERRA by notice to the Member, and Member agrees that upon 30 days' notice any such amendment will apply to Member. The continuation of purchases of doTERRA products after the date upon which an amendment takes effect shall constitute Member's acceptance of any and all dōTERRA amendments to the terms and conditions.

15. By submitting this Agreement, I indicate my consent to dōTERRA contacting me by email with offers or solicitations for the sale and purchase of dōTERRA products. If I do not want to receive such messages, I will place my initials here_____:

Signature

_____

*All words with trademarks or registered trademark symbols are trademarks or registered trademarks of dōTERRA Holdings, LLC.

dōTERRA™ WELLNESS ADVOCATE AGREEMENT – EUROPE (EUROS)

STEP 1 Choose an Enrolment Option

- ☐ **Family Essentials & Beadlets**
  - 138 €* 115 PV
- ☐ **Home Essentials Kit**
  - 270 €* 224,50 PV
- ☐ **Cleanse & Restore Kit**
  - 297 €* 192,50 PV
- ☐ **AromaTouch Diffused Kit**
  - 178 €* 110 PV
- ☐ **Essential Aromatics Diffused Kit**
  - 232 €* 160 PV

USE THE FAST TRACK PLANS TO START AT A HIGHER PERCENTAGE

- ☐ **Natural Solutions Kit**
  - Cost 682 €*
  - 447 PV
- ☐ **Essential Oil Collection Kit**
  - Cost 2089 €*
  - 1452,50 PV
- ☐ **Business Leader Kit**
  - Cost 2767 €*
  - 1855,50 PV

☐ **dōTERRA Introductory Packet**
- 20 €*

Qty	Other Products

* Prices include VAT.

† Points will be redeemable 60 days following enrolment if qualifications are met.

Start at 10%	Start at 15% and Receive 100 Product Points†	Start at 20% and Receive 200 Product Points†	Start at 25% and Receive 400 Product Points†	30%
25% Wholesale Discount →				+25%
Total Savings and Product Credits →				=55%

STEP 2 Monthly Loyalty Rewards Program (optional)

For Personal Consumption (not for resale)

Favourite LRP Selections:

- ☐ **Athlete Care Kit:** 163.25 € 162,50 PV
- ☐ **Calm & Harmony Kit:** 154.25 € 151,50 PV
- ☐ **Changing Seasons Kit:** 148.75 € 140 PV
- ☐ **Daily Habits Kit:** 222.00 € 166,50 PV

See www.doterraeveryday.eu/marketing-materials/ for kit details.

Qty	Product	
	TOTAL	

Product Points: As a Loyalty Rewards participant, you can earn up to 30% of your purchase back in points that can be redeemed for free product.

Product of the Month Club: Set your LRP order on or before the 15th for 125 PV or higher and receive the free Product of the Month.

Date to ship LRP order: (1–13, 16–28) _____

☐ Ship to address below

(Note: Your first Loyalty Rewards shipment will begin the month following your enrolment)

STEP 3 Personal Information

Applicant Name

Co-Applicant Name (if applicable)

Company Name (if applicable, requires business application addendum)

National Insurance No. or Tax ID No. (optional)

Billing Address

Province, Country, Postal Code

Shipping Address ☐ Same as Billing Address

Province, Country, Postal Code

Primary Phone

Mobile Phone

Email Address

Date of Birth

Co-Applicant Date of Birth

Enrolling Sponsor

Phone No. or Wellness Advocate No.

Placement Sponsor (if different)

Phone No. or Wellness Advocate No.

STEP 4 Acknowledge Terms on Back by Signing

I want to be a Wellness Advocate of dōTERRA. Please charge my payment method for the items and programs requested above. I have read and agree to the terms and conditions of this Wellness Advocate Agreement (form 2011-C) and the policies in the dōTERRA Policy Manual. I agree that I do not currently have an interest in any dōTERRA account, or if I do have or ever have had such an interest, my application for this account does not breach dōTERRA policies. **(This form can also be found at www.doterraeveryday.eu/marketing-materials/.)**

Applicant Signature

Co-Applicant Signature

Date

Credit card information must be submitted through online enrolment at www.mydoterra.com. Credit card information submitted will be stored through dōTERRA. Upon the approval of the order, credit card information should be removed and shredded from this form.

Credit Card No

Verification Code

Expiration Date

Name as it appears on CC

Billing Postal Code

Would you like this card to remain on file with dōTERRA for future standard or LRP purchases?

☐ Yes ☐ No

≪ Sign the Back

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1. dōTERRA Europe, Ltd, having its offices at Altius House, 1 North Fourth Street, Milton Keynes, MK9 1DG (dōTERRA Europe) is the party with whom you contract for the purchase of dōTERRA products from dōTERRA Europe and provision of promotion services with respect to dōTERRA products to dōTERRA Europe. dōTERRA Enterprises Sárl, having its principal place of business at 51 Boulevard Grande Duchesse Charlotte, Luxembourg L-1331, (dōTERRA Enterprises) is the party with whom you contract for participation in the "dōTERRA Sales Compensation Plan". Unless otherwise specified, dōTERRA Europe and dōTERRA Enterprises may be referred to collectively as "dōTERRA".

2. **Obligations and Representations.** I understand that as an WA of dōTERRA:
   - I must be over 18 years old.
   - I have the right to offer for sale dōTERRA products in accordance with the terms and conditions of this Wellness Advocate Agreement.
   - I have the right to build a dōTERRA sales organisation.
   - I will train and motivate the WAs in my downline organisation.
   - I will comply with all laws applicable to the conduct of my business as an WA.
   - I will perform my obligations as an WA with honesty and integrity.
   - I will use only the official dōTERRA sales agreements and order forms and I will follow all policies and procedures established by dōTERRA relative to such agreements and orders.

3. **Presenting dōTERRA Products.** I understand dōTERRA sells a range of essential oils and other products and that sales of these products are made by the Wellness Advocates ("WA" or in plural "WAs") who are independent distributors. As a WA, I agree to present the dōTERRA business opportunity, Compensation Plan and dōTERRA products only as set out in official dōTERRA literature and presentations. I will at all times act in a proper ethical, legal, moral and financially sound manner and I will not use any misleading, deceptive or unfair recruiting methods.

4. **Independent Contractor Status.** I agree that as a dōTERRA WA, I am an independent contractor and not an employee, agent, partner, legal representative or franchisee of dōTERRA. I am not authorised to and will not incur any debt, expense, or obligation, or open any account on behalf of, for, or in the name of dōTERRA.

   I understand that I have the right to determine my own hours of business. I understand that I shall control the manner and means by which I operate my dōTERRA business, subject to my compliance with this Wellness Advocate Agreement, the dōTERRA Policy Manual including the dōTERRA Compensation Plan (all of which are collectively referred to as the "Contract").

   I agree that I will be solely responsible for paying all expenses I incur, including but not limited to travel, food, accommodation, secretarial, office, long distance telephone, and other expenses. I understand that I am personally liable for any taxes or duties required by law, including income tax, national insurance contributions and the proper collection and payment of VAT on sales, bonuses and commissions, and I will keep all such proper records as are necessary to ensure the proper assessment and payment of any such taxes or duties. I UNDERSTAND THAT I WILL NOT BE TREATED AS AN EMPLOYEE OF dōTERRA FOR TAX PURPOSES OR EMPLOYMENT LAWS. I acknowledge and agree that dōTERRA is not responsible for withholding and shall not withhold or deduct from my bonuses and commissions, if any, taxes of any kind, unless such withholding becomes legally required. I agree to be bound by all sales tax collection and remittance agreements between dōTERRA, all appropriate taxing jurisdictions, and all related rules and procedures.

5. **dōTERRA Policies.** I have carefully read and agree to comply with the dōTERRA Policy Manual including the dōTERRA Sales Compensation Plan, both of which separate documents are hereby expressly incorporated into the Wellness Advocate Agreement by this reference and become part of the Contract. I understand that I must not be in breach of any of the terms of the Contract in order to be eligible to receive any bonuses or commissions from dōTERRA.

6. **Term and Termination.** The term of the Contract and each subsequent renewal is one year. Unless a party notifies the other of its intent to terminate the Contract, I understand and agree that the Contract is renewed automatically each year on its anniversary date. I understand and agree that I will need to pay a renewal fee each year to renew my Contract with dōTERRA. I agree that dōTERRA may automatically charge my credit card each year in the amount of 15,00 € during the anniversary month of my Contract.

   dōTERRA may terminate my Contract at any time for breach of the terms and conditions of the Contract including any amendments thereto.

   If my Contract is canceled or terminated for any reason, I understand and agree that I will permanently lose all rights as an WA and I shall not be eligible to sell dōTERRA products or to receive commissions, bonuses, or other remuneration from my own activities or the activities of my former downline sales organisation. In the event of cancellation, termination, or nonrenewal, I agree to forfeit and waive all rights I have, including but not limited to property rights, my former downline organisation, and any commissions, bonuses, or other remuneration derived through the sales and other activities of my former downline organisation.

   If my Contract is not renewed, or if it is cancelled or terminated for any reason, I agree to immediately discontinue use of any and all dōTERRA trademarks, service marks, and copyrighted materials. I also agree that during the term of this Contract and for one (1) year following the termination or cancellation of this Contract, regardless of the reason for termination or cancellation, I will not directly or indirectly solicit or recruit, as defined in the dōTERRA Policy Manual, any dōTERRA WA who is in my current or former downline organisation or with whom I became acquainted by virtue of my participation as a dōTERRA WA.

   I UNDERSTAND THAT MY STATUTORY RIGHTS TO CANCEL OR TERMINATE THE CONTRACT AND MY STATUTORY RIGHTS IN RELATION TO ANY CANCELLATION OR TERMINATION OF THE CONTRACT ARE SET OUT IN THE POLICY MANUAL. THIS SECTION 5 DOES NOT AFFECT MY STATUTORY RIGHTS.

7. **Breach of the Agreement.** I understand that if I fail to comply with the terms of my Contract, dōTERRA may, in its sole discretion, impose upon me disciplinary action as set forth in the dōTERRA Policy Manual. If I am in breach or default, of the Contract at termination, I shall not be entitled to receive any further bonuses or commissions, whether or not the sales for such bonuses or commissions have been completed. If I fail to pay for products or services when payment is due or am indebted to dōTERRA for any reason, including but not limited to for commissions or bonuses paid on returned product, I authorise dōTERRA to withhold and retain the appropriate amounts from my bonus or commission payments or to charge my credit cards or other accounts which I have placed on file with dōTERRA.

8. **Limitation of Liability and Indemnification.** dōTERRA, its members, managers, directors, officers, shareholders, employees, assigns, and agents (collectively referred to as "affiliates"), shall not be liable for special, indirect, incidental, consequential, punitive, or exemplary damages. If dōTERRA is found to be in breach of the Contract, the maximum amount of damages I may claim shall be limited to the amount of unsold inventory that I personally purchased from dōTERRA and have remaining on hand. I release and agree to indemnify dōTERRA and its affiliates from any and all liability, damages, fines, penalties, or other awards or settlements arising out of or in connection with my actions in the promotion or operation of my dōTERRA independent business and any activities related to it (for example, but not limited to, the presentation of dōTERRA products or business opportunity including the Compensation Plan, the operation of a motor vehicle, the lease of meeting or training facilities, the making of any unauthorised claims, the failure to comply with any applicable laws etc.).

9. **Entire Agreement.** The Contract constitutes the entire agreement between dōTERRA and myself. Any promises, representations, offers, or other communications not expressly set forth in the Contract are of no force or effect. To the extent of any conflict or inconsistency between this Wellness Advocate Agreement and the Policy Manual (in their current form or as subsequently modified), the Policy Manual shall govern. The provisions of this section 9 as well as the covenants to protect dōTERRA's trade secrets, confidential information, intellectual property, and other proprietary materials, as set out in the Policy Manual, shall survive the termination of the Contract.

   I agree that, notwithstanding any statute of limitation to the contrary, any claim or action I wish to bring against dōTERRA for any act or omission relating to the Contract must be brought within one (1) year from the date of the alleged act or omission giving rise to the claim or cause of action. Failure to bring such action within the permitted time shall act as a bar against all claims against dōTERRA for such act or omission. I waive any and all claims or rights to have any other statute of limitation apply.

10. **Use of Name and Image.** I authorise dōTERRA to use my name, photograph, personal story, and/or likeness in advertising or promotional materials and waive all claims to remuneration for such use.

11. **Electronic Communication.** I authorise dōTERRA and its affiliates to communicate with me through electronic mail or fax at the email address or fax number provided in this Wellness Advocate Agreement. Further, by submitting this Agreement, I indicate my consent to dōTERRA contacting me by email with offers or solicitations for the sale and purchase of dōTERRA products. If I do not want to receive such messages, I will place my initials here_____:

12. **Data Protection.** I understand that dōTERRA will process the personal data contained in this application/agreement or supplied by me to doTERRA in connection with my Contract at any time in the future as described in dōTERRA's Privacy Policy, included below, which sets forth how dōTERRA processes personal data, including the types of data collected, the purposes for which these data are processed, the parties with whom the data may be shared, and your rights with respect to the processing of the data.

    I understand that if I receive sales reports containing personal data of other WAs, I agree that I will not use such data except in the administration and development of my sales organization, and that upon termination of my Contract, I will immediately delete all such personal data from my files, except as otherwise required by law. The parties agree that this obligation survives the termination of the Contract.

    I agree as a self-employed independent contractor that where, in the course of business, I collect and/or process customer personal data, including credit card information, I will ensure that such information is processed, stored and disposed of fully in accordance with applicable laws, including privacy and data protection laws.

13. **Governing Law.** The Contract shall be governed by English law.

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Signature _____